



C-ROSS Phase II and its Impact on the Insurance Industry

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1. The Overall of C-ROSS Phase II

2. The Main Changes of C-ROSS Phase II

3. Conclusions

1.1 The Goals of C-ROSS Phase II



• In September 2017, CIRC issued the "Construction Plan for C-ROSS Phase II, and stated the main goals and tasks of C-ROSS Phase II.

Focus on highlighting the requirements for keeping the bottom line of risks in the environment of preventing financial risks Further improve the scientificity, effectiveness, pertinence and adaptability of the solvency supervision of the insurance industry Revise and improve the controversial content in Phase I



1.2 The Latest of C-ROSS Phase II



• Three Quantitative Impact Studies(QIS) have been carried out in the insurance industry so far.

• The first QIS: from January to February 2020

• The second QIS: from July to August 2020

• The third QIS: from July to August 2021



1.3 The Overall Trends of C-ROSS Phase II



There are some trends in C-ROSS Phase II.





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2.0 Overall Introduction of C-ROSS Framework



C-ROSS is based on a 3-pillar regulatory framework.

Quantitative Capital Requirement

Capitalized Risks

- Insurance Risk
- Credit Risk
- Market Risk

Supervisory Tools

- Quantitative capital requirement
- Actual capital assessment
- Capital stratification
- Stress test
- Regulatory measurement

Regulatory Discipline

- Comprehensive Solvency Ratio
- Core Solvency Ratio

Qualitative Supervisory Requirement

Uncapitalized Risks

- Operation Risk
- Strategy Risk
- Reputation Risk
- Liquidity Risk

Supervisory Tools

- Integrated Risk Rating (IRR)
- Solvency Aligned Risk
 Management Requirements
 and Assessment (SARMRA)
- Liquidity Risks
- Analysis and Examination (A&E)
- Regulatoly Discipline
- IRR Ratings
- Control Risk Scores

Unregulated Risks

Supervisory Tools

- Company Information Disclosure
- Regulator Information Disclosure
- Credit Rating

Market Discipline

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Market

Discipline

Mechanism

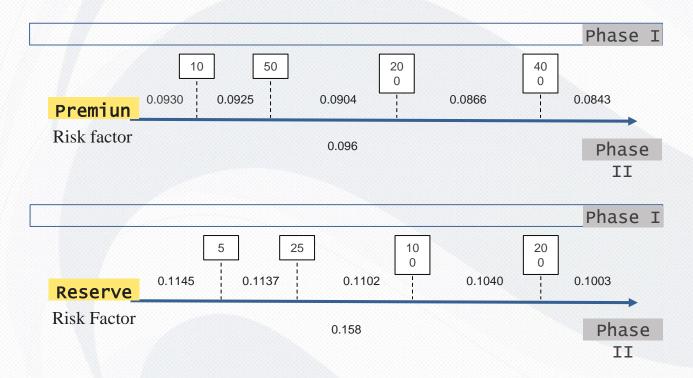
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2.1 Cancellation of Layered Risk Factors



Take motor insurance for an example.





2.2 Addition of Motor Excessive Growth Factor



When the growth rate of motor business of a P&C insurer is faster than the industry, an excessive growth factor will be applied.

$$MC = EX \times RF, RF = RF_0 \times (1 + K), K = K_1 + K_2 + ...$$

Excessive Growth Factor

For an insurer with motor GWP<RMB 2b:

$$K_4 = 0$$

For an insurer with market share>20%:

$$K4 = \begin{cases} 0.00 & (-\infty,0\%] \\ 0.15 & (0\%,2\%] \\ 0.25 & (2\%,+\infty) \end{cases}$$

For others:

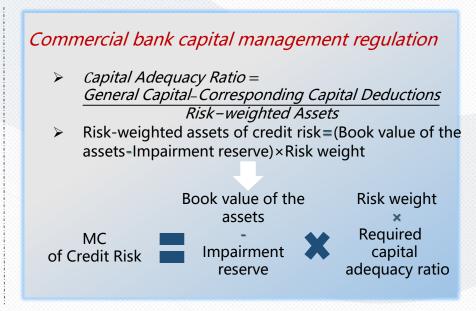
$$\mathsf{K4=} \left\{ \begin{array}{ll} 0.00 & (-\infty,10\%] \\ 0.15 & (10\%,20\%] \\ 0.25 & (20\%,+\infty) \end{array} \right.$$

Financing Credit Guarantee Insurance



Regulatory consistency between banking industry and insurance industry and avoidance of regulatory arbitrage:

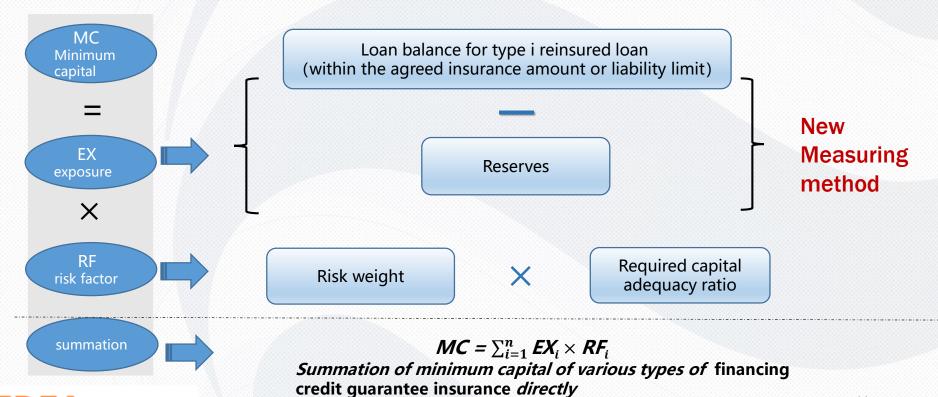
Current C-ROSS MC FX RF Minimum exposure Risk factor capital Minimum capital measuring distinguishes premium risk between reserve risk. Premium risk exposure is net retained premium during the past 12 months; Reserve risk exposure is the amount of net loss reserves. RF = Basic risk factor (RF₀)X Characteristic factor(1 + k)



2.3 Financing Credit Guarantee Insurance (continued)



Future Framework: minimum capital measurement for financing credit guarantee insurance



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2.4 Changes in the Framework of Agricultural Insurance



Main changes in the risk framework of agricultural insurance:

Cancellation of catastrophe risk module

• Catastrophe risk would be incorporated into premium risk due to the obscure boundary between catastrophe and non-catastrophe risks for agricultural risk.

Introduction of the characteristic factor for policy-based agricultural insurance business

- Start-up of policy-based agricultural insurance business.
- The greater weight of policy-based business, the greater the capital discount factor.



2.5 Changes in catastrophe risk framework



Major changes in catastrophe risk framework:

Refinement of the catastrophe risk of overseas business

- Territory partitions includes Asia Pacific, North America, Europe, and the rest.
- The catastrophe risk exposure of overseas business is measured on the basis of premiums.

Improvement and optimization of catastrophe risk for domestic business

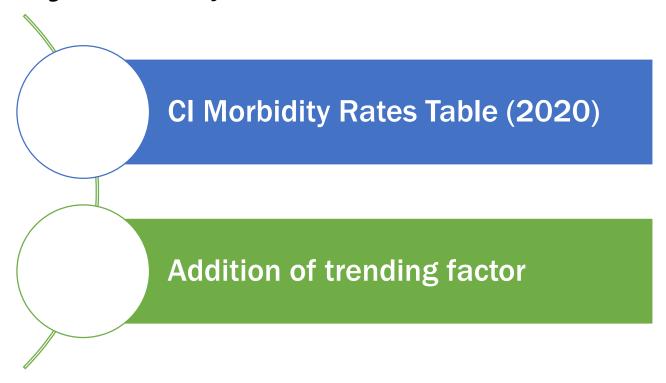
- Cancellation of agricultural catastrophe risk module.
- Increasingly reasonable handling of catastrophe excess of loss reinsurance.



2.6 Changes in morbidity rates



Major changes in morbidity rates:





2.7 Changes in market risk and credit risk



Major changes in market risk:

Increase of risk factors	
Interest rate risk factor is applied to all bo	onds
Addition of Asset Concentration Risk Fact	tor
The risk factors for foreign reinsurers dec	rease

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3 Conclusions



• Confronting the changes in C-ROSS Phase II, it is recommended that insurers should make some preparations for it.

Better utilize capital tools including reinsurance

Sketch business structure adjustment in advance



THANKS



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